





#### Made-to-measure events

Organisation and professional consultancy for scientific Congresses, Meetings and Communication Events

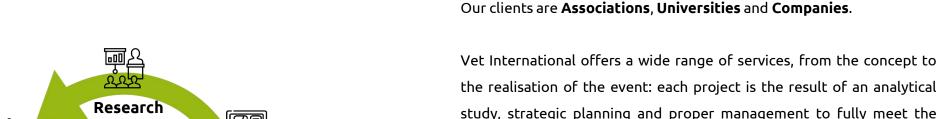


Vet International is a PCO (*Professional Congress Organiser*) company leader in designing events in the Veterinary and Animal Science field

Our experience holds over 30 years now: more than 600 meetings managed, thousands of delegates welcomed all over the world and 80% of successful international bids.

## We create and manage events through efficient and transparent procedures





Association

**Activities** 

Farm Tours

We put our expertise and consolidated experience at the clients' service in

- Project design
- Feasibility study

customer's expectations

- Event planning and definition of the contents
- Promotional activities
- Fund-raising and sponsors management
- Budget elaboration and financial control
- Communication and marketing strategies
- Support and welcome of guests and faculty
- Coordination of the scientific programme
- Timeline definition
- On-site activities



Social Events

Interactive Courses



## **VET International Team**

#### **GENERAL MANAGEMENT**

Monica Sellari Giulia Dettori

GENERAL COORDINATOR &
NEW BUSINESS DEVELOPER

Francesca Corona

EVENTS COORDINATOR &
NEW BUSINESS DEVELOPER

Patrizia Sirtori

#### ACCOUNTING DEPARTMENT

Mara Poma Lorena De Luca

#### **OPERATIVE & DEDICATED STAFF**

Two operative Units - Milan & Parma

Federica Bozza Greta Brioschi Federica Donzelli Chiara Fiordimondo Giorgio Mazzeo Francesca Mazzucchelli Tania Susmelj Marta Tollis Nicolas Vergani

# Association Management

VET International as an

Association Management Company (AMC)

provides the professional support to

scientific, non-profit and charity Associations

through

staff and services exclusively dedicated

- Secretariat management (Members and Executive Boards)
- Management of services (Study groups, Regional Delegations, Scientific Committees)
- Ad-hoc fiscal framework
- Treasury management (Refunds, tax declaration, membership quotes)
- Training courses and strategic consultancy
- Visual communication and website management
- Communication with members
- Management of grants, scholarships and contributions
- Bidding for international congresses
- Core PCO services for a long-term partnership



# Our services for the Associations

Vet International works side-by-side with the Associations, as a partner, offering integrated services and a dedicated professional team.

Overall consultancy, high level services and support on **technical-legal aspects**.

Scientific **promotion** and **communication** for Associations to increase **memberships** and improve **visibility**.

We act as consultants, providing support for all aspects in the area of organisation, training, administrative and legal bureaucracy for Associations.

Our Associations may decide to set their headquarters at our premises in Milan where they can hold their board meetings as well.

We provide a specialised Association Secretariat service, offering a complete administrative and treasury support.

We organise courses and congresses, both residential and virtual, focusing on communication and digital tools in order to achieve immediate impact on the members.





#### Management of fiscal and legislative aspects

An appropriate tax setting strongly improves the management processes and enables our client to benefit from economic advantages.

VET International's expertise in the current legislations is of outmost importance in the management of any Association and event.

We focus on every single detail, in particular when dealing with legislations and fiscal policies, both in Italy and worldwide.





ALE - Associazione Lombarda Provveditori ed Economi

AIMN - Associazione Italiana di Medicina Nucleare ed Imaging Molecolare

AMCLI - Associazione Microbiologi Clinici Italiani

CI - Combustion Institute

EAPLF - European Association Precise Livestock Farming

EASAPS - European Association of Societies of Aesthetic Plastic Surgery

EBVS – European Board of Veterinary Specialisation

ECPHM - European College of Porcine Health Management

EFLM - European Federation of Clinical Chemistry and Laboratory Medicine

ESPT - European Society of Pharmacogenomics and Personalised Therapy

ESRA Italian Chapter - European Society Regional Anaesthesia

FISMELab – Federazione delle Società Scientifiche Italiane nel Settore della

Medicina di Laboratorio

GICN - Gruppo Italiano di Cardiologia Nucleare

IFCC - International Federation of Clinical Chemistry and Laboratory Medicine

ITPA - Italian Proteomic Association

NEWMICRO - Network di Microbiologia e Virologia del Nord-Est

ORTHOPEA - Associazione scientifica di Anestesia e Ortopedia

Q - Accademia di Qualitologia

SIDILV - Società Italiana di Diagnostica di Laboratorio

SIFACT - Società Italiana di Farmacia Clinica e Terapia

S.I.F.E. - Società Italiana di Fissazione Esterna

SIMPIOS - Società Italiana Multidisciplinare per la Prevenzione delle Infezioni nelle Organizzazioni Sanitarie

SIPA - Società Italiana di Patologia Aviare

SIPAS - Società Italiana di Patologia ed Allevamento dei Suini

SIPMeT - Società Italiana di Patologia e Medicina Traslazionale

WASPALM - World Association of Societies of Pathology and Laboratory Medicine







Design and development of customised software for the management of the Congress

We offer dedicated systems for a user-friendly management of some of the most time-consuming congress activities, such as registrations and abstract submission



Software dedicated to the registration management for Veterinary medicine events

Vet Events Management System (VEMS)

- Creations of Congress categories with corresponding registration fees
- Management of registrations, participants and personal data in compliance with GDPR
- Company groups
- Automatic emailing (confirmation, financial documents invoice or credit note, payment reminder)
- Possibility to set the system according to the local VAT applied in the hosting Country
- Export of Excel Databases
- Personalised badges and certificates
- On-site registration software





## Online registration linked to the Congress website

A flexible system customised according to the event format and online registration form directly linked to the Congress website

- Attendee's personal data and registration details
- Creation of univocal credentials (user ID & PW) to enter the system
- Different categories and registration fees
- Online social events purchase
- Different means of payment i.e. credit card or bank transfer
- Personalised invoice heading
- Immediate invoicing
- Dedicated registration area for Companies to allow our Industry partners to manage independently orders and group registration



# Abstract Management

VET International has developed a dedicated software to process all the phases of the Congress Abstracts management

Many functions for an easy and efficient management of all crucial stages

#### Abstracts submission system connected to the Congress website

- ✓ Personalised credentials for each submitting author
- ✓ Registration of the authors' details: affiliation, position in the authors' list, presenting
  author
- ✓ Authors' reserved area: authors can upload more than one paper and decide when to finally send it for review

#### Abstracts review system

- ✓ Creation of customised pages and credentials for each reviewer
- ✓ Smart and simple evaluation process with drop-down menu and boxes for comments and/or suggestions
- Automatic emailing (abstract registration, abstract submission confirmation)
- Back-office software for managing all processes and supporting authors and reviewers

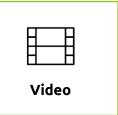


Each project is unique and developed thanks to a dedicated strategy, created by a team work with the client and our creative communication staff:

- Graphic design for the congress (logo and visual identity)
- Editorial plan
- Newsletter: content proposal and editing
- Social Network pages dedicated to the event and contents management
- Customised digital communication strategy
- APP & Website development
- Video production



















Taking part in a bid for the assignment of a congress is a stimulating and enriching challenge.

Vet International with its specialised business area supports you with experience, professionalism and determination so that your proposal may be the winning one.

#### VET International

is at the side of scientific Associations, Universities and Institutions
to provide a strategic consultancy for both national and international events
and in the preparation of the bidding documentations
(i.e. study of the submission guidelines, elaboration of the financial feasibility project, design of the organisational aspects, production of the bid book, official presentation and promotional video)





#### Vet International as Core PCO

A Core PCO offers the same expertise and services as that of a PCO but, instead of providing these services for a one off event, provides these for either multiple events or on a multiple year tenure: there are many different ranges of services that a Core PCO can take care of as much or as little as you require, still coordinating the core activities from the perspective of Association (in case, delegating to the LOC the on-site management of some services)

#### Benefits of appointing a core PCO

Often the lead-time in planning a congress can be years rather than months and therefore the relationships, understanding and knowledge gained during that time between the PCO, the umbrella organization and the local hosts becomes a valuable asset.

**Efficiencies** are gained by reducing the time in selection processes (to recruit a PCO on an event by event basis) and significant **time savings** in not having to re-brief the agency each time on the scope and format of the event.

As there is a **longer term relationship**, this also enables the PCO to provide additional added value. A continued working partnership enables the Core PCO to advise on **strategic goals**, **innovations** and align their **expertise** with the organization's needs.

The Core PCO can also assist by taking a strategic approach to future event selection, feasibility and procurement.





## Delegating Congress Management Responsibility

An Association may delegate some aspects of the organization of the event to a local host member through a tendering process: having a Core PCO can help provide a level of continuity from one event to another when the organizing committee changes.

A Core PCO can also help to ensure that the knowledge of the event is transferred from one event to the next and that the event meets the objective of the umbrella organization.

#### Long-term Planning, Efficiency, Savings and Strategic Input

A Core PCO provide dedicated resources, expertise and continuity to the Association.

Having a Core PCO who has been contracted for a specified timeframe also enables you collectively plan ahead. The PCO can be part of that process, adding value in conducting feasibility studies for new destinations, coordinating and negotiating suppliers and venue procurement.

By contracting a Core PCO you will be able to negotiate more favourable terms for a multiyear / event contract.





#### **ECPHM**

European College for Porcine Health Management

#### **ESPHM**

European Symposium of Porcine Health Management 1500 pax

#### VET INTERNATIONAL acts as official partner for ECPHM

- Core PCO for the annual event to be held in a different European country
- 5 years contract / 5 editions of the event
- Consultancy in the preparation of the ESPHM Handbook (guidelines for the international bidding and Symposia organization)
- Overall Financial consultancy
- Sponsors management and partnership strategies
- Proposals for innovations
- Long-term strategies follow-up
- Support to ECPHM and LOC (yearly appointed)
  - Destination and venue selection
  - Check of the requirements and fulfillment of the event standards (logistics, administrative and commercial features)
  - o Budget and feasibility project elaboration
  - Bidding procedure
  - Consultancy to LOC
  - o Management of the core activities to ensure continuity in the provided services
  - o Collaboration with a local organizing partner (if any) and involved suppliers





## IFCC International Federation of Clinical Chemistry and Laboratory Medicine

3500 pax

- Core PCO for the biannual congress to be held in a different country (worldwide)
- 10 years contract / 5 editions of the event
- Provision of the following specific services to IFCC and COC Congress Organizing Committee (appointed for each congress):
  - Develop the template budget and provide oversight of the preliminary and final budgets
  - Assist for the selection of the congress venue and the booking of hotel space for participants and guests
  - Manage the project and the time-schedule of the organizational steps, ensuring that events will be kept on schedule
  - o Promotion and advertisement of the Congress
  - Management of conference registrations
  - o Management of the abstract submission and publication
  - Recruitment of corporate sponsorships and management of the exhibition organization.



## Core PCO for the following Associations & Congresses

#### **VETERINARY & ANIMAL SCIENCE**

ECPHM – European College for Porcine Health Management

ESPHM (European Symposium Porcine Health Management) - 1500 pax

6 <sup>th</sup> ESPHM, Sorrento, Italy	2014
12 <sup>th</sup> ESPHM, virtual	2021
13 <sup>th</sup> ESPHM, Budapest, Hungary	2022
14 <sup>th</sup> ESPHM, Thessaloniki, Greece	2023
15 <sup>th</sup> ESPHM & 27th IPVS, Leipzig, Germany	2024
16 <sup>th</sup> ESPHM, Bern, Switzerland	2025
17 <sup>th</sup> ESPHM, Firenze, Italy	2026

- SIDILV Società Italiana di Diagnostica di Laboratorio (SIDILV National Meeting)
- SIPA Società Italiana di Patologia Aviare (SIPA National Meeting)
- SIPAS Società Italiana di Patologia ed Allevamento dei Suini (SIPAS National Meeting)

Annual edition of the National Meetings since 1996 up to now

- Partnership with SOIPA (Società Italiana di Parassitologia) for 5 editions of the National Congress (Vietri sul Mare 2004, Messina 2006, Pisa 2008, Perugia 2010, Roma 2014)
- Partnership with ASPA (Associazione per la Scienza e le Produzioni Animali) for 5 editions of the National Congress (Parma 2003, Torino 2005, Bologna 2013, Milano 2015, Perugia 2017)
- Congresso Internazionale di Medicina del Cane e del Gatto (since 1999 up to now)
- Simposio Invernale di Medicina del Cane e del Gatto (since 2007 up to now)

#### LABORATORY MEDICINE

Roma, Italy

WORLDLAB - International Congress of Clinical Chemistry and Laboratory Medicine (IFCC) >  $3000\,\mathrm{pax}$ 

Firenze, Italy	199
ArabMedLab Congress, Monastir Tunisia	200
Fortaleza, Brazil	200
ArabMedLab Congress, Marrakesh Morocco	201
Istanbul, Turkey	201
Durban, South Africa	201
Seoul, Korea	202
Roma, Italy	202
Dubai, Arab Emirates	202

EUROMEDLAB - European Congress of Clinical Chemistry and Laboratory Medicine (EFLM) >

2023

4000 pax	
Firenze, Italy	1999
Prague, Czech Republic	2001
Barcelona, Spain	2003
Glasgow, Great Britain	2005
Amsterdam, the Netherlands	2007
Innsbruck, Austria	2009
Berlin, Germany	2011
Milano, Italy	2013
Paris, France	2015
Athens, Greece	2017
Barcelona, Spain	2019
Munich, Germany	2022



## International congresses with over 1,000 participants.....

VETERINARY & ANIMAL SCIENCE		OTHER SCIENTIFIC FIELDS	
<ul> <li>14<sup>th</sup> IPVS International Pig Veterinary Society</li> </ul>	1996	<ul> <li>SIDO International Congress, Firenze, Italy 2017</li> </ul>	from 1995 till
<ul> <li>4<sup>th</sup> FECAVA European Congress of Companion Animal Veterinarians</li> </ul>	1998	SIDO International Congress, Firenze, Italy	2021
<ul> <li>17<sup>th</sup> WAAVP International Conference of the World Society of Parasitology</li> </ul>	2001	SIFO Congress (Hospital Pharmacists)	from 1991 to 2008
<ul> <li>48<sup>th</sup> ICOMST, Rome, Italy</li> </ul>	2002	National Congress SIAARTI, Bari, Italy	2005
<ul> <li>54<sup>th</sup> EAAP Annual Meeting, Rome, Italy</li> </ul>	2003	SOCIAL WORK 2007 - International Conference, Parma, Italy	2007
<ul> <li>3<sup>rd</sup> World Congress on Leishmaniosis, Palermo, Italy</li> </ul>	2005	National Congress SIAARTI, Parma, Italy	2010
<ul> <li>International Conference "Prion 2006", Turin, Italy</li> <li>2006</li> </ul>		European Congress of Virology, Como, Italy	2010
<ul> <li>16th WEVA - World Equine Veterinary Association Congress</li> </ul>	2019	ENDO Milan, Italy	2014
■ 19 <sup>th</sup> ICAR 2020+2, Bologna, Italy	2022	EASSW - European Conference of the	2245
<ul> <li>23<sup>rd</sup> ESPN European Symposium on Poultry Nutrition, Rimini, Italy</li> </ul>	2023	Association of Social Schools Workers, Milan, Italy	2015
<ul> <li>XXII WVPAC World Veterinary Poultry Association Congress, Verona, Italy</li> </ul>	2023	<ul> <li>54° Congresso SITI – Società Italiana di Igiene, Medicina Prever e Sanità Pubblica, Lecce, Italy</li> </ul>	ntiva 2021



## ...and many more events in the fields of Veterinary medicine and Animal science

	XIV European Symposium on the Quality of Poultry Meat and VIII European Symposium on the Quality of Eggs Products 5th Congress of the European Society for Veterinary Virology – ESVV European Symposium on the Immunology of the Ruminant Mammary Gland	1999 2000 2000	:	3rd ISEP International Symposium on Energy and Protein Metabolism and Nutrition XV European Symposium on the Quality of Eggs and Egg Products and XXI European Symposium on the Quality of Poultry Meat 17th Conference of the European Society of Domestic Animals Reproduction		2010 2013
•	6th International Feed Production Conference	2000		& EU-Al Vet Conference		2013
•	X WAVLD - International Symposium of Veterinary Laboratory Diagnosticians		•	10th International Veterinary Immunology Symposium		2013
	2001		•	12th ICP International Colloquium on Paratuberculosis		2014
•	6th Conference of the European Society for Domestic Animal Reproduction	2002	•	3rd EAVLD European Association Veterinary Laboratory Diagnosticians Congress		2014
	37th International Congress of the International Society for Applied Ethology 2003			7th ECPLF Joint European Conference on Precision Livestock Farming 34th Meeting of the European Society of Veterinary Pathology (ESVP) and		2015
	4th International Symposium on Pig Emerging and Re-emerging Diseases	2003		27th Meeting of the European College of Veterinary Pathologists (ECVP)		2016
	International Symposium "PRRS: fact vs speculation"	2005	•	18th WAVLD World Association Veterinary Laboratory Diagnosticians		
	International Symposium on Toxo&Food	2006		International Symposium		2017
	XII European Poultry Conference	2006	•	10th VTEC INTERNATIONAL SYMPOSIUM		2242
	2nd International Equitation Science Symposium	2006	_	on Shiga Toxin (Verocytotoxin) Producing Escherichia coli Infections		2018
	6th International Behaviour Meeting	2007		ELPHA General Assembly 2019 (European Live Poultry and Hatching Egg Association) 9th Quadrennial international symposium on canine and feline reproduction		2019
	13th EAFP European Association of Fish Pathologists Conference	2007	•	XXIII European Veterinary Society for Small Animal Reproduction Congress		2022
	2nd EPIZONE Annual Meeting	2008		ISFNF2021 - International Symposium on Fish Nutrition and Feeding		2022
	Bluetongue Symposium	2008		One Health EJP Annual Scientific Meeting		2022
	9th World Rabbit Congress	2008		8 <sup>th</sup> FEED Conference	2023	
	International Workshop "Human and Animal TSE"	2008				

2009

Acquacoltura Med 2009 –
 Expo-conference Mediterranea sull'acquacoltura sostenibile e il prodotto ittico

8th European Symposium on Poultry Welfare (WPSA)





VET International is a sustainable and plastic-free company working towards minimising the environmental impact throughout the organisation phases of our events

- ISO 20121 and ISO 26000 for sustainable events
- Reduction of printed material and increasing the use of recycled material
- Location with Green Certification
- Low impact transfers and proposal to buy compensational carbon credits
- Reduction and recycling of waste
- Use of catering services that offer sustainable 0 km menu
- Sustainable events (i.e. innovative sponsorship proposals, local suppliers involvement, digital communication, «green» approach on-site, walking distance solutions)
- Being part of the Food for Good project



Great attention is therefore given to surplus food.

The company is a promoter and part of Food for Good, an Italian project aiming to recover surplus food at the events, which is subsequently donated to charitable organizations.

This project does not imply much work or money; it complies with the *Law of the Good Samaritan* and the most recent European legislation.





#### **Legal Head Office**

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